



ARROWMONT
school of arts and crafts

2020 ANNUAL REPORT

ENRICHING LIVES THROUGH ART AND CRAFT

MESSAGE FROM THE PRESIDENT OF THE BOARD

2020 was a year of challenge, concern, and stress but it was also a year of learning and growing.

We began 2020 on a high. A celebration of our 75th year as a school of arts and crafts was planned. We finished the strongest enrollment and fundraising year ever and completed a \$33,800,000 comprehensive campaign. A new executive director took the helm. 2020 promised to be our best year ever but...in February, we began to hear of a new virus, Covid-19.

By mid-March 2020, we were cancelling workshops and events. At that time, we did not know that the school would be closed to all but staff for more than a year. Our year of celebration was postponed and ultimately, we would find new successes to celebrate.

We were not idle. 2020 benchmarks and successes:

- Board of Governors made the decision to keep every staff member employed at full salary and benefits and find meaningful work for those whose work is place-based. This meant that kitchen, housekeeping, and facilities staff supported the efforts of programming and institutional advancement. I appreciate their commitment and willingness to work wherever needed.
- Tackled a major list of deferred maintenance, studio upgrades, and building and infrastructure rehabilitation.
- Completed a \$1,700,000 renovation of Emma Harper Turner Building, the main studio and office building.
- August 2020, due to health issues, the new executive director resigned and the Board began the search for a new executive director. In the absence of an executive director, a team made up of senior management and the Board President managed the school.
- In the wake of school closings, Virtual ArtReach, a new arts education outreach program, provided art kits, equipment, and video/online instruction to 1,100 school students in Central Appalachia. The program is so successful that it has become a permanent element in the suite of ArtReach programs.
- Because our community of artists and supporters believe in the value of Arrowmont, we were able to end the year in good financial condition without having to invade the reserve fund. Thank you.

The Arrowmont community is resilient and committed to Arrowmont's mission of "enriching lives through art and craft." You are a member of this exceptional community. On behalf of the Board of Governors, the staff, instructors, and students, thank you.



A handwritten signature in dark ink that reads "Steven C. Gottlieb".

Dr. Steven Gottlieb, President
Arrowmont Board of Governors



MISSION

ENRICHING LIVES THROUGH ART AND CRAFT

Arrowmont School of Arts and Crafts enriches lives by developing aesthetic appreciation and fostering self-expression with hands-on experiences in a variety of media, classes, conferences, and seminars. On the leading edge of arts education, Arrowmont utilizes contemporary and fine arts techniques to build upon a foundation of traditional arts and crafts.

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MARGIT WORSHAM

2020 CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

DECEMBER 31, 2020

ASSETS

CURRENT ASSETS

CASH	\$7,401,525
PROMISES TO GIVE FOR OPERATIONS	77,234
INVENTORY	62,621
PREPAID EXPENSES	32,761
RESTRICTED CASH	2,167,405
ASSETS WHOSE USE IS LIMITED	171,414
MARKETABLE SECURITIES	28,643,218
BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS	221,832
OTHER RECEIVABLES	—
TOTAL CURRENT ASSETS	38,778,010

PROPERTY AND EQUIPMENT

LAND	1,599,125
BUILDINGS	12,597,341
EQUIPMENT	1,037,240
FURNITURE AND FIXTURES	373,761
VEHICLES	171,202
LEASEHOLD IMPROVEMENTS	703,674
	16,482,343
LESS: ACCUMULATED DEPRECIATION	5,861,106
TOTAL PROPERTY AND EQUIPMENT	10,621,237
PROMISES TO GIVE FOR OPERATIONS, NET OF CURRENT PORTION	173,950
INVESTMENT IN REAL ESTATE PARTNERSHIP	85,000
TOTAL ASSETS	\$49,658,197

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

ACCOUNTS PAYABLE AND ACCRUED EXPENSES	\$273,845
DEFERRED REVENUE	194,361
CURRENT MATURITIES OF LONG-TERM DEBT – NOTE K	186,577
TOTAL CURRENT LIABILITIES	654,783

LONG TERM LIABILITIES

LONG-TERM DEBT, NET OF CURRENT MATURITIES – NOTE K	149,823
TOTAL LONG-TERM LIABILITIES	149,823

COMMITMENTS AND CONTINGENCIES – NOTE L

NET ASSETS

WITHOUT DONOR RESTRICTIONS	22,210,253
WITH DONOR RESTRICTIONS	26,643,338
TOTAL NET ASSETS	48,853,591
TOTAL LIABILITIES AND NET ASSETS	\$49,658,197

2020 CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS

DECEMBER 31, 2020

REVENUE AND SUPPORT

STUDENT TUITION AND FEES	\$39,828
CONTRIBUTIONS AND GRANTS	15,144,061
HOUSING AND BOARD	49,603
BOOKSTORE, NET OF COST OF SALES OF \$9,458	13,916
INVESTMENT GAIN, NET	4,538,059
NET GAIN ON BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS	27,200
OTHER INCOME	1,159,204
TOTAL REVENUE AND SUPPORT	\$20,971,871

EXPENSES

PROGRAM SERVICES:

INSTRUCTIONAL	1,198,006
DINING HALL AND HOUSING	671,733
GALLERY AND LIBRARY	97,247
TOTAL PROGRAM SERVICES	1,966,986

SUPPORT SERVICES:

ADMINISTRATION	625,836
FUNDRAISING AND PUBLIC RELATIONS	616,669
MAINTENANCE AND OTHER OPERATING	241,012
TOTAL SUPPORT SERVICES	1,483,517
TOTAL EXPENSES	3,450,503

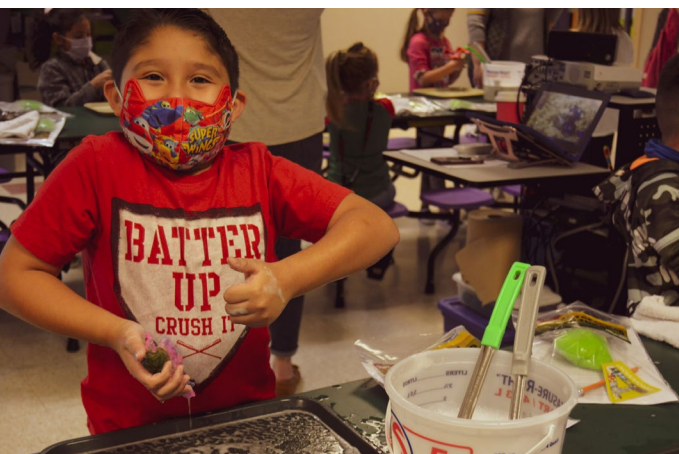
EXCESS OF REVENUE, SUPPORT AND NET ASSETS
RELEASED OVER EXPENSES 17,521,368

NET ASSETS, BEGINNING OF THE YEAR	31,332,223
NET ASSETS, END OF THE YEAR	\$48,853,591

CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES

SALARIES AND BENEFITS	\$1,665,842
PROFESSIONAL SERVICES	349,441
SUPPLIES	43,568
RENT	22,348
REPAIRS AND MAINTENANCE	140,653
UTILITIES	115,123
ADVERTISING	44,443
DEPRECIATION AND AMORTIZATION	556,314
OTHER	512,771
TOTAL	\$3,450,503





2020 HIGHLIGHTS

At the start of 2020, Arrowmont was busier than ever. New staff were hired. Campus improvements were underway. A community celebration to honor Arrowmont's 75th anniversary as a school of arts and crafts was about to take place.

Moving Mountains — the Campaign for Arrowmont's Future was completed in January 2020. Seventy-two pledge payments were made, totaling \$1,611,789. Arrowmont received the matching grant of \$10,000,000 from Windgate Foundation to establish the Arrowmont Operating Fund as part of the endowment. Moving Mountains raised a total of approximately \$34,700,000 in cash, bequests, planned giving and pledges.

IN MARCH, EVERYTHING CHANGED.

When workshops and events were cancelled, Arrowmont had to find new and effective ways to meet the needs of our community. We theorized that if we were having difficulty staying relevant, our arts and crafts community members might be in the same situation so we made the decision to feature Arrowmont community members on our website. We developed a range of programs featuring our staff and community members:

- **Arrowmont Connections** — a series of individual artist profiles with links to artists' websites, recognition they had received, and updates to the profiles as available. In 2020, 242 individual artist profiles were added.

- **Arrowmont Craft Conversations** — a series of artists interviews launched in early summer. Fourteen videos featuring important craft artists from around the US debuted in 2020.
- **Arrowmont Roundtable Discussions** — two webinar series that feature instructors, “Arrowmont Instructor Roundtables” and staff, “Arrowmont Staff Roundtables” discussing trends and events. Ten Roundtables were published in 2020.

“THANKS FOR THIS GREAT CONVO!”
— PHOEBE KUO, ARROWMONT INSTRUCTOR

EVENTS

Three major events were updated to take place safely during the pandemic:

- **The 10th Annual Mountain Strong Golf Tournament**, held September 26, 2020 was a completely outdoor event.
- **Meet The Artists: An “Out of the Box” Celebration of Art and Artists** brought artwork and food to participants and sponsors with an online auction November 5–14, 2020 and virtual reception to announce auction winners via Zoom on November 10, 2020.
- Arrowmont staff members created 200 soda-fired ceramic bowls for **Souper Bowl XVII**. On December 3, 2020, East Tennessee community members picked up packaged lunches including a unique bowl and their choice of soup and accompanying sides to eat at home or work.

All three events raised a record amount.

ART REACH

Virtual ArtReach on the Road was developed in July 2020 as a result of the pandemic. K-12 safety accommodations and field trip prohibitions meant that in-person programming was not possible. A new program was designed — Virtual ArtReach on the Road — providing craft workshops students experience remotely in their classrooms or at home. The program includes video instruction, handouts, and individual craft kits. Craft kits for each student were delivered to 14 participating schools. Kids got to keep all the materials and equipment in their kits, making it possible to continue their new skill at home. Craft workshops were offered in:

- wet felting
- embroidery
- air-dry clay
- weaving
- watercolor/collage

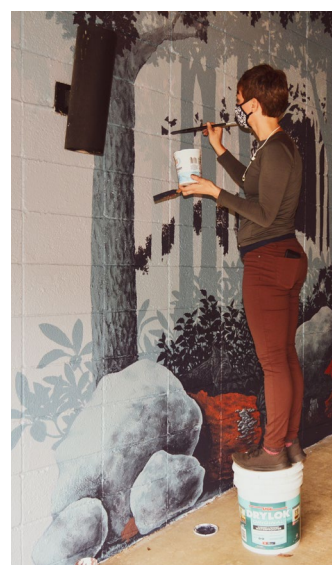
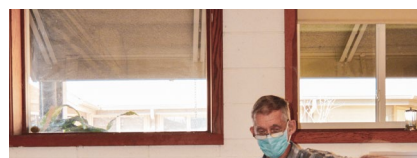
1,100 workshop kits were delivered to five elementary schools in Campbell County, Tennessee and nine schools serving 2nd – 12th graders in Sevier County, Tennessee.

“STUDENTS REALLY LIT UP WHEN THEY FOUND OUT THAT THEY WOULD GET TO BRING THE SURPLUS CLAY HOME! MANY CHILDREN HAVE GONE OUT OF THEIR WAY TO TELL ME HOW MUCH THEY ENJOYED WORKING WITH THE MATERIALS AT HOME AND TEACHING SIBLINGS.”
— APRIL VINCENT, ART TEACHER,
GREENBRIER COUNTY, WEST VIRGINIA

RENOVATIONS

With campus closed to students and visitors, extensive renovations and updates were completed:

- Emma Harper Turner building roof replaced
- Donor rock and plaque honoring the 2013–2014 Campaign to Purchase the Campus donors placed in front of Emma Harper Turner Building
- Dimensional lettering added above entryway to the Windgate Center for Wood
- New building sign for Bill May Hall
- New monument honoring dormitories lost in the 2016 wildfires placed at Bill May Hall
- Plaques commemorating the Marian Reid Wild Floor and Jean Wirths Scott Floor hung in Bill May Hall
- Plaque honoring Garrett Reece Barnett hung in the Windgate Center for Wood
- Covid Health and Safety Signs placed throughout campus and building entry points
- Office spaces updated to accommodate social distancing and health guidelines
- Energy efficient windows installed in Emma Harper Turner Building, Stuart Cottage, Pollard Cottage, Ruth Barrett Smith Staff House
- Roadway expansion and new accessibility ramp to Red Barn Dormitory
- Ceiling fans and LED lighting updated in Red Barn Dormitory, Stuart Cottage, Teachers Cottage
- LED lighting updated in all dormitories
- New floors in the Ruth Barrett Smith Staff House Dining Hall and historic floors refinished and recovered in Staff House Dormitory
- Upgraded A/V systems in all Studios (smart T.V.s, overhead cameras, sneeze guards in demonstration areas)
- Updated storage, painting, deep cleaning in all Studios
- New exhaust system installed in Metals and Glass Studios
- Bathroom renovations in the West Complex and Emma Harper Turner Building — new ceiling tiles, paint, flooring, stall configuration
- Drywall added to Sandra J. Blain Galleries
- Arrowmont History exhibit replaced Gift Gallery
- Lounge renovations – replaced seating and tables, new paint, entertainment system, games and storage
- Lounge Entryway mural by Ashton Ludden, completed October 2020
- New artwork from the permanent collection hung in all campus buildings
- Herb and vegetable gardens planted by Staff House Dining Hall, Pollard Cottage



ARROWMONT BY THE NUMBERS

COMMUNITY CLASS WORKSHOPS OFFERED	25
ARTREACH STUDENTS	900 STUDENTS IN 14 CAMPBELL COUNTY AND SEVIER COUNTY SCHOOLS
ARTREACH CRAFT KITS	1,100
GARRETT REECE BARNETT SCHOLARSHIP FOR COMMUNITY CLASSES GRANTED TO A STUDENT	\$90
CHILDREN'S SCHOLARSHIPS GRANTED (\$1,000 EACH)	10
PENTACULUM SCHOLARSHIPS GRANTED	\$2,265
AIR SCHOLARSHIPS GRANTED	\$750
ARROWMONT CONNECTIONS PROFILES	242
ARROWMONT CRAFT CONVERSATION VIDEOS	14
POTTERS FAVORITE POTS VIDEOS	4
ARROWMONT ROUNDTABLE VIDEOS	10

"I LOVE THIS PLACE SO
MUCH I CAN'T EVEN
DESCRIBE IT! THE STAFF,
THE STUDIOS, THE
CREATIVE ENVIRONMENT
ARE INCREDIBLE! THIS IS
MY HAPPY PLACE."
— STUDENT, SUZI MELLY

ARTISTS-IN-RESIDENCE (2019 – 2020)

ERIC CANNIZZARO
MAGGIE CONNOLLY
LUKE HULING
JOLYNN SANTIAGO
ALEX YOUNGER

TRADITIONAL APPALACHIAN CRAFT & CULTURE FELLOWS

GERI FORKNER	FALL 2019
JOHN POLLY	SPRING 2020
AISHA BROWN	FALL 2020
ChP WHbH	
MARY WELCH THOMPSON	SPRING 2021

2020 VOLUNTEERS SINCE

MARY ELLAN ALLEN	2020
ROBERT BATEY	2011
VERNON BOWEN	2015
TAMMY BULMAN	2000
KIMBERLY CLARK	2019
DANA COHEN	2011
HARRY FORD	2017
FRANCES FOX-SHAMBAUGH	1983
ELAINE FRONCZEK	2010
STAN FRONCZEK	2010
BILL KEY	2017
SHELLY KRAVIG	2014
MARK KRAVIG	2018
SUSAN KUNZE	2010
JOHN POLLY	2019
SANDY PITTARD	2015
LYNN STRAKA	2014
BRIAN STRAKA	2017
KELLY SULLIVAN	2015
KENTON TEMPLE	2019
PAT K. THOMAS	2000
DEBBIE TROUTMAN	2014
VICTORIA C. WALKER	2015



ARROWMONT STAFF

HEATHER ASHWORTH
 CYNTHIA BELLACOME
 TERI BILBREY
 VICKIE BRADSHAW
 REBECCA BUGLIO
 SAM CHUMLEY
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 FRAN DAY
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2020 DONORS

OUR SINCERE APPRECIATION TO OUR DONORS WHOSE SUPPORT MAKES THE WORK AT ARROWMONT POSSIBLE. FOLLOWING IS A LIST OF THE DEDICATED AND GENEROUS INDIVIDUALS, FOUNDATIONS, CORPORATIONS AND ORGANIZATIONS THAT SUPPORTED ARROWMONT. WE HAVE MADE EVERY ATTEMPT TO LIST EVERY DONOR ACCURATELY. IF YOU FIND AN ERROR OR HAVE QUESTIONS, PLEASE CALL US. AND AGAIN, THANK YOU.

SUSTAINING DONORS

Windgate Foundation
Nashville Alumnae Club of Pi Beta Phi Fraternity for Women
Margaret A. Cargill Philanthropies
Tennessee Arts Commission
City of Gatlinburg, Tennessee
Sevier County, Tennessee

2020 ANNUAL GIVING

FOUNDATIONS, CORPORATE SUPPORTERS AND NON-PROFITS

Aetna Foundation, Inc.
Anonymous
BG Artforms LLC/Arizona Silhouette
Bloomfield Hills Alumnae Club
Boston Foundation
Bristol-Myers Squibb Foundation
Charles Blalock & Sons
Citizens National Bank
City of Gatlinburg
Clayton Foundation
The Anne Marie M. and Martin F. McNamara III Fund of the Community Foundation of Greater Memphis
Compass Ventures LLC
Cooper-Burchfield Foundation, Inc.
Craft Emergency Relief Fund, Inc.
Donut Friar
East Tennessee Foundation
Fannie Farkle's
Fidelity Brokerage Services, LLC
Fidelity Charitable Gift Fund, Horais Family Gift Fund
Fidelity Charitable Gift Fund, Linda and William Bowman Giving Account
FirstBank
Food City Charitable Foundation, Inc.
Gatlinburg Convention & Visitors Bureau
Gatlinburg Golf Course
Gatlinburlier Tobacconist
Georgia Association of Woodturners
Haslam Family Foundation, Inc.
Hickory Hill Foundation
IBM International Foundation
IHOP of Sevierville and Pigeon Forge
Inn at Christmas Place
Janice Kincaid Clifford Family Foundation
Goldman Sachs

JP Morgan Chase & Co.
KaTom Restaurant Supply
Lofton Insurance and Financial Services, Inc.
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Park Place Condominiums
PayPal Giving Fund
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Pigeon River Restaurant Associates, LLC
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Sevier County
Sevier County Economic Development Council
Sevier County Electric System
Sevier County Utility District
SmartBank
Smoky Mountain Spinnery
Southwest Association of Turners
Sunshine Fund of the Greater Cincinnati Foundation
TAO Enterprises
Tennessee Arts Commission
Tennessee Wood Flooring
The Boyd Foundation
The Degrafft Family Foundation
The Trust Company
United Way of Central New Mexico, Nancy VanDevender Fund
Victoria C. Walker Foundation at Raymond James Charitable Endowment Fund
Warren Family Charitable Fund
Windgate Charitable Foundation
Xiem Tools USA LLC
Zalec Familian & Lilian Levinson Foundation

IN HONOR OF ...

East Tennessee Foundation, in honor of Fran Day and Margit Worsham
Craft Emergency Relief Fund, Inc., in honor of Bill May

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 Stuart Worden
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 Cassandra and Thomas Edenton, in
 memory of Amy Heckman Hostetler
 Charlotte Ann and Joe Michael
 Edwards, in memory of
 Carolyn Gustafson
 James Lively, in memory of
 Judith Plucker
 Christy and Phillip Robinson,
 in memory of Carolyn Gustafson

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 of Candy Snedeker
 James Lively, in honor of Loren Plucker

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