



ARROWMONT

school of arts and crafts

2019 ANNUAL REPORT



MISSION

Arrowmont School of Arts And Crafts enriches lives by developing aesthetic appreciation and fostering self-expression with hands-on experiences in a variety of media, classes, conferences, and seminars. On the leading edge of arts education, Arrowmont utilizes contemporary and fine arts techniques to build upon a foundation of traditional arts and crafts.





"I WHOLE HEARTEDLY BELIEVE THAT ARROWMONT'S COMMUNITY PROGRAMMING IS AN ESSENTIAL PART OF WHAT WE DO. TO SEE THE JOY ON A STUDENT'S FACE, WHETHER IT BE AN ADULT OR CHILD, WHEN THEY HAVE THAT LIGHT BULB MOMENT FOR THE FIRST TIME IS WORTH ALL OF THE WORK TO BRING CLASSES TOGETHER. ...WE ARE CONNECTING GENERATIONS THROUGH CRAFT, AND ENSURING THAT THE ART WE KNOW AND LOVE CONTINUES ON." — REBECCA BUGLIO, ARROWMONT STAFF MEMBER, PROGRAM & STUDIOS MANAGER



MESSAGE FROM THE PRESIDENT OF THE BOARD

What an incredible year 2019 has been for Arrowmont. All the important metrics for the year were positive — an accomplishment on its own. More important, however, was that Arrowmont went a very long way to securing its future.

Those of you who know the School and its facilities and campus know that being over 100 years old means that some of our facilities are tired and in need of a facelift. Towards that end, in 2019 we successfully completed the largest capital campaign in our history. The campaign, Moving Mountains, raised in excess of \$33,000,000.00.

Some of that money was donated for facilities, the updating and modification of the Emma Harper Turner Building for example; some for new or expanded scholarships, the Veterans and Educators scholarships for example; and some explicitly dedicated to an endowment for Arrowmont's future operations. Of note in this campaign was the support we received from so many, but in particular the Windgate Foundation and Margaret A. Cargill Philanthropies.

It was also a year of change for us as Bill May, executive director for the last seven years, announced his formal retirement and was succeeded by deputy director Jim Scarsella.

Even board activities improved; we did, unfortunately, lose two very dedicated members but were able to bring on five new members, helping us to begin the process of raising the number on our way to the 20-person board we had targeted. We fully expect to get close to that number in 2020. It is worth pointing out that our goal for the board is not to simply get to 20 members, but rather that skills, experience and competencies we seek on the board will require that we are near or about 20.



A handwritten signature in dark ink that reads "Steven E. Gottlieb". The signature is fluid and cursive, with the first name "Steven" being the most prominent.

Dr. Steven Gottlieb, Wood Artist & Photographer
Arrowmont Board President, 2019



2019 BOARD OF GOVERNORS

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KATIE HUDNALL

CLYDE LITTLE

CRAIG NUTT

PATTY PYLE

MARGIT WORSHAM

“THE CONTEXT OF ARROWMONT NEXT TO GATLINBURG NEXT TO THE NATIONAL PARK
AMPLIFIES HOW IMPORTANT AND COMPLEX CRAFT CULTURE IS AND SHOULD BE.
COMPLEXITIES LIKE THIS FEEL HEALTHY TO CHALLENGE OURSELVES WITH – FINDING
WAYS TO TALK AND LEARN TOGETHER WITH IMMENSELY DIFFERENT BACKGROUNDS AND
AESTHETIC VALUES...THIS FEELS LIKE THE FUTURE.” — GABRIELLE DUGGAN, 2019 FIBERS INSTRUCTOR

2019 CONSOLIDATED STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2019

ASSETS

CURRENT ASSETS

CASH	5,933,574
PROMISES TO GIVE FOR OPERATIONS	304,734
PROMISES TO GIVE FOR PROPERTY ACQUISITION	—
INVENTORY	58,257
PREPAID EXPENSES	84,425
RESTRICTED CASH	1,961,244
ASSETS WHOSE USE IS LIMITED	90,327
MARKETABLE SECURITIES	12,854,809
BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS	194,631
OTHER RECEIVABLES	4,507
INSURANCE CLAIM RECEIVABLE	—
TOTAL CURRENT ASSETS	\$ 21,486,508

PROPERTY AND EQUIPMENT

LAND	1,599,125
BUILDINGS	11,518,968
EQUIPMENT	1,035,566
FURNITURE AND FIXTURES	373,761
VEHICLES	171,202
LEASEHOLD IMPROVEMENTS	703,674
	15,402,296
LESS: ACCUMULATED DEPRECIATION	5,304,792
TOTAL PROPERTY AND EQUIPMENT	10,097,504
PROMISES TO GIVE FOR OPERATIONS, NET OF CURRENT PORTION	217,400
INVESTMENT IN REAL ESTATE PARTNERSHIP	85,000
TOTAL ASSETS	\$31,886,412

LIABILITIES AND NET ASSETS

ACCOUNTS PAYABLE AND ACCRUED EXPENSES	394,406
DEFERRED REVENUE	159,783
TOTAL CURRENT LIABILITIES	\$554,189

NET ASSETS

WITHOUT DONOR RESTRICTIONS	17,662,629
WITH DONOR RESTRICTIONS	13,669,594
TOTAL NET ASSETS	31,332,223
TOTAL LIABILITIES AND NET ASSETS	\$31,886,412

CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

REVENUE AND SUPPORT

STUDENT TUITION AND FEES	999,140
CONTRIBUTIONS, GRANTS	8,313,538
HOUSING AND BOARD	1,033,732
BOOKSTORE, NET COST OF SALES OF \$62,186	56,024
INVESTMENT GAIN, NET	1,590,794
NET GAIN ON BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS	26,551
OTHER INCOME	191,221
TOTAL REVENUE AND SUPPORT	\$12,211,000

EXPENSES

PROGRAM SERVICES:

INSTRUCTIONAL	1,946,813
DINING HALL AND HOUSING	867,964
GALLERY AND LIBRARY	134,962
TOTAL PROGRAM SERVICES	\$2,949,739

SUPPORT SERVICES:

ADMINISTRATION	679,528
FUNDRAISING AND PUBLIC RELATIONS	960,217
MAINTENANCE AND OTHER OPERATING	271,681
TOTAL SUPPORT SERVICES	\$1,911,426
TOTAL EXPENSES	\$4,861,165

EXCESS OF REVENUE, SUPPORT AND NET ASSETS RELEASED OVER EXPENSES	7,349,835
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NET ASSETS, BEGINNING OF YEAR	23,982,388
NET ASSETS, END OF YEAR	\$31,332,223

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

ASSETS

SALARIES AND BENEFITS	1,738,010
PROFESSIONAL SERVICES	400,716
SUPPLIES	185,918
RENT	34,693
REPAIRS AND MAINTENANCE	308,530
UTILITIES	191,012
ADVERTISING	56,412
DEPRECIATION AND AMORTIZATION	545,949
OTHER	1,399,925
	\$4,861,165



ARROWMONT BY THE NUMBERS 2019

EDUCATOR SCHOLARSHIPS	50
NATIONAL WORKSHOPS OFFERED	153
NATIONAL WORKSHOP STUDENTS	1,592
COMMUNITY CLASS WORKSHOPS OFFERED	25
ASSISTANTSHIPS	186
EAST TENNESSEE COMMUNITY SCHOLARSHIPS	121
ARTREACH STUDENTS	1,826
GOTTLIEB VETERANS SCHOLARSHIPS	12
CAMPUS VISITORS	12,979
ARTISTS ENGAGED	1,197
SCHOLARSHIPS GRANTED	\$286,994
TOTAL SUPPORT FOR STUDENTS & ARTISTS	\$ 866,178.83

“IT’S VERY APPARENT YOU’VE PUT YOUR SOUL INTO MAKING ARROWMONT AN ACCEPTING, WELCOMING AND SUPPORTIVE ENVIRONMENT. IT’S A BEAUTIFUL THING YOU’VE DONE FOR OTHERS, IT’S HELPED ME IMMENSELY AND I’M SURE IT’S DONE THE SAME FOR COUNTLESS OTHERS. THE WORDS ‘THANK YOU’ CAN’T FULLY CAPTURE HOW I FEEL, BUT THANK YOU.”

— ELISSA ROSENBAUM, 2019 WINDGATE UNIVERSITY FELLOW

The final pledge payments were received in 2019 to complete the **2014 Campaign to Purchase the Campus**. The City of Gatlinburg, Sevier County, Windgate Foundation, and 123 individual donors contributed a total of \$8,000,000 to ensure that Arrowmont would remain on its historic campus in the heart of Gatlinburg on April 4, 2014.

Launched in 2018, **Moving Mountains — the Campaign for Arrowmont’s Future** entered its public phase in 2019. Windgate Foundation offered a \$10,000,000 challenge that matched every donation, bequest and pledge 2-1. In 2019 they announced an additional \$10,000,000 donation to the Moving Mountains Campaign upon completion of the original \$20,000,000 goal. 273 Individual donations totaling \$7,305,155 were made to Moving Mountains in 2019, resulting in a match that totaled \$14,610,310 to the capital campaign.

2019 included continued **Campus Improvements** to the grounds and facilities:

- Tore down old housekeeping and right side of flower beds at Red Barn to widen the driveway, added retaining wall and rebuilt stairs that lead to upper picnic area.
- Replaced all outlets in Stuart Cottage and Staff House.
- Installed new windows and blinds in Stuart Cottage and Staff House.
- Removed tile floors from Windgate Center for Wood complex. Replaced with polished concrete flooring.
- Placed slip strips, handicap rails, bathroom shelving and new toilet seats with lids in New Dorm bathrooms.
- Replaced most lighting to LED in West Complex, Windgate Center for Wood, Stuart Cottage, Staff House and Teachers Cottage.
- Replaced bushes with new landscaping in the entrance to the Emma Harper Turner Building, including a new paved conversation patio and wooden table and benches.
- Caulked separated slats in Teachers Cottage to improve heating issues and overall look.

The first **LEGACY: Appalachian Arts for Appalachian Teachers** week was held July 14 — 20, 2019. Eight traditional craft workshops were offered for 85 Appalachian teachers of all disciplines. 78% of the participants considered themselves ‘beginners,’ and 82% of participants attended Arrowmont for the first time through this program.

“THIS WEEK WAS AMAZING! THE (PARTICIPATING) TEACHERS ARE SO WONDERFUL; THIS MIGHT VERY WELL BE MY FAVORITE CLASS I’VE EVER TAUGHT. I THINK THIS PROGRAM (WILL) HAVE A

TREMENDOUS IMPACT ON NOT ONLY THE TEACHERS, BUT THEIR STUDENTS BY OPENING UP THE ARTS TO ALL DEPARTMENTS. THIS FEELS LIKE A TRULY SPECIAL AND IMPACTFUL GIFT.”

— ANNA JOHNSON, LEGACY INSTRUCTOR

“(LEGACY) WAS AN EXTREMELY VALUABLE EXPERIENCE TO ME AS A TEACHER AND ARTIST. I CAME HERE KNOWING NOTHING ABOUT THIS ART FORM AND NOW I AM CONFIDENT (CREATING) ON MY OWN. I WILL BE USING THESE SKILLS IN MY CLASSROOM. I WILL DISCUSS WHAT WE DID HERE AND DEMONSTRATE TO THE OTHER ART TEACHERS IN MY COUNTY. I LOVE THAT WE MADE SOMETHING THAT WILL LAST FOR A LONG TIME.”

— BETH GOODELL, LEGACY PARTICIPANT

On September 15, 2019, Arrowmont welcomed **Geri Forkner, the first Appalachian Craft & Culture Fellow**. Geri Forkner is a Tennessee-based fiber artist. **The Appalachian Craft and Culture Fellowship** was established as a program of Arrowmont’s initiative, Preserving and Teaching Appalachian Craft. The Fellowship offers traditional craft artists and cultural elders the opportunity, time, and space to learn, reflect and share their knowledge of traditional craft.

“SINCE HEARING THAT I WAS AWARDED THE FELLOWSHIP, I’VE FELT EQUALLY EXCITED AND OVERWHELMED. WHAT AN AMAZING OPPORTUNITY TO LIVE IN THE MOUNTAINS INTERACTING WITH AND LEARNING FROM THE PEOPLE WHO MAKE UP ARROWMONT SCHOOL OF ARTS AND CRAFTS, AN INSTITUTION THAT I GREW UP ADMIRING. I’M OVERWHELMED BY BOTH THE RESPONSIBILITY OF LIVING UP TO THE GOALS OF THE FELLOWSHIP AND THE NUMBER OF IDEAS FLOATING AROUND IN MY MIND AND EXCITED TO SEE WHICH OF THOSE IDEAS BECOMES REALITY.” — GERI FORKNER

With its distinguished *ArtReach* programs, Arrowmont expanded a 105-year tradition and goal — educating Appalachian children — with **ArtReach on the Road**. ArtReach on the Road is designed to help modern students in six Central Appalachia states appreciate their culture and the importance of craft in their daily lives. It also addresses the preservation of traditional craft knowledge — connecting traditional practitioners with future generations, through immersive instruction. 2019 marked the second year of the pilot program and impacted over 1,400 students in five Appalachian counties:

Campbell County, TN, Hamilton County, TN, Morristown, TN, Sequatchie County, TN, Stenoah County, NC

Arrowmont enjoyed **Record Enrollment** in National Workshops in 2019. 1,590 students participated in 141 weekend, one-week and two-week workshops that ran from April 11, 2019 — November 17, 2019.





ARROWMONT STAFF

2019 ARTISTS-IN-RESIDENCE

ARROWMONT STAFF

HEATHER ASHWORTH
 CYNTHIA BELLACOME
 TERI BILBREY
 JENN BLACKBURN
 VICKIE BRADSHAW
 REBECCA BUGLIO
 JULIA CLINTON
 FRAN DAY
 NICK DEFORD
 KELSEY DILLOW
 HANNAH FOUNTAIN
 MICHAEL FRANCE
 CHANTELLE GILLIAM
 BILL GRIFFITH
 VANESSA HARTMAN
 PATSY HENRY
 GRACE HERBERT
 KELLY HIDER
 TAMMY LOY
 ANNE MAY
 BILL MAY
 CHRISTIAN OGLE
 VICKIE OWNBY
 JIM SCARSELLA
 ERNIE SHULTZ
 ALICIA SISSON
 DEBORAH SOSOWER
 JESSICA SOUTHERLAND
 LOGAN SZYMANOWSKI
 KATHERINE WAGNER
 M. PAIGE WARD
 JEFF WEBB
 JARED WILLIAMS

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 ROBERT BATEY
 XANDER BATEY
 JENNIFER BLACKBURN
 NANCY BLEDSOE
 VERNON BOWEN
 TAMMY BULMAN
 KIMBERLY CLARK
 DANA COHEN
 HARRY FORD
 FRANCES FOX-SHAMBAUGH
 STAN FRONCZEK
 ELAINE FRONCZEK
 BILL KEY
 SHELLY KRAVIG
 MARK KRAVIG
 SUSAN KUNZE
 SANDY PITTARD
 LYNN STRAKA
 BRIAN STRAKA
 KELLY SULLIVAN
 KENTON TEMPLE
 DEBBIE TROUTMAN
 DEBI VERANTH
 VICKY WALKER

SINCE

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ARTISTS-IN-RESIDENCE

ERIC CANNIZZARO
 MAGGIE CONNOLLY
 LUKE HULING
 JOLYNN SANTIAGO
 ALEX YOUNGER

APPALACHIAN CRAFT & CULTURE FELLOW

GERI FORKNER





"EVERY HOUR SPENT AT ARROWMONT WAS PURE JOY! THE INSTRUCTION, TEACHERS, STAFF AND FACILITIES EXCEED MY EXPECTATIONS AND HAVE PROVIDED SUCH A GREAT WEEK OF MEMORIES FOR ME TO PULL FROM WHEN MY LIFE BACK HOME SEEMS A LITTLE TOO ROUTINE. ALL THOSE DESIRING A CHANCE TO FURTHER THEIR KNOWLEDGE AND SKILLS IN A PARTICULAR ART SHOULD PLAN TO BE IMMersed AND EDUCATED AT ARROWMONT!" — LARISSA VETNE SILVA, NATIONAL WORKSHOP STUDENT



APPALACHIAN CRAFT &
CULTURE FELLOW

2019 DONORS

OUR SINCERE APPRECIATION TO OUR DONORS WHOSE SUPPORT MAKES THE WORK AT ARROWMONT POSSIBLE. FOLLOWING IS A LIST OF THE DEDICATED AND GENEROUS INDIVIDUALS, FOUNDATIONS, CORPORATIONS AND ORGANIZATIONS THAT SUPPORTED ARROWMONT. WE HAVE MADE EVERY ATTEMPT TO LIST EVERY DONOR ACCURATELY. IF YOU FIND AN ERROR OR HAVE QUESTIONS, PLEASE CALL US. AND AGAIN, THANK YOU.

SUSTAINING DONORS

Windgate Foundation
Nashville Alumnae Club of Pi Beta Phi Fraternity for Women
Margaret A. Cargill Philanthropies
Tennessee Arts Commission
City of Gatlinburg, Tennessee
Sevier County, Tennessee

2019 ANNUAL GIVING

FOUNDATIONS, CORPORATE SUPPORTERS AND NON-PROFITS

A-Squared Fund of Triangle Community Foundation
AHB Foundation, Inc.
American Craft Council Southeast Region
Anakeesta
Anonymous
Barnes Insurance Agency, Inc.
Beer Wine Liquor Superstore
Beverage Solutions Group, LLC
Bloomfield Hills Alumnae Club
Boston Foundation
Bresler Foundation, Inc.
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City of Gatlinburg
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Community Foundation of Louisville, Inc., Preston and Elizabeth Young Family Fund
Community Foundation of Louisville, Inc., Polly Ronald Gift Fund
Cumberland Valley Bead Society
Dayton Foundation Depository, Inc.
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Fidelity Charitable Gift Fund, Steve and Mary Mellot Gift Fund
Fidelity Charitable Gift Fund, Mary Hammond Benson Giving Account
Fidelity Charitable Gift Fund
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Food City Charitable Foundation, Inc.
Gatlinburg Convention & Visitors Bureau
Gatlinburg Inn Properties, LLC
Graphics and Consulting
Haslam Family Foundation, Inc.
Hedstrom LLC
Hometown Title
IHOP
ILM Rentals, LP
Inn at Christmas Place
JP Morgan Chase & Co
Kansas City, MO-Shawnee Mission, KS Pi Beta Phi Alumnae Club
Lotte Schreiber Pinkus Memorial Philanthropic Fund
Manteuffel Family Foundation of the Ayco Charitable Foundation
Margaret A. Cargill Foundation
Nashville, TN Alumnae Club
Ole Smoky Distillery
Park Place Condominiums
Pi Beta Phi Alumnae Club of San Jose
Ripley's Aquarium of the Smokies
Robin Easter Design
Schwab Charitable Fund
Sevier County
Sevier County Bank
Sevier County Electric System
Sevier County Utility District
SmartBank
Smoky Mountain Spinnery
Southwest Association of Turners
Tennessee Arts Commission
Tennessee Cider Company
Texas Presbyterian Foundation, Steven E. and Carolyn J. Gottlieb Donor Advised Fund
The New River Valley Charitable Trust
The Old Mill
The Peddler Steakhouse / The Park Grill
The US Charitable Gift Trust – TLC Donor Advised Fund
TIAA Charitable Giving Fund – Hilger Bennet Family Fund
TIAA Charitable Inc. - Mary Ellen Olbrisch Giving Fund

Tidewater of Virginia Alumnae Club
Titanic Museum Attraction
Trotter DeFoe Architects
Victoria C. Walker Foundation at Raymond James Charitable
Windgate Charitable Foundation
Zalec Familian & Lilian Levinson Foundation

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Hospitality Management Solutions, Inc., In memory of Barbara Huff Beville Dillender
Sophisticated Steaks, Inc., In memory of Barbara Huff Beville Dillender

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THEY WERE THE ONLY ONE THERE. AND AS ALWAYS, THE ARROWMONT
EXPERIENCE IS UNIQUE AND FIRST RATE! THE FUTURE IS EXCITING!"

— SCOTT LAYMAN, NATIONAL WORKSHOP STUDENT



